



**Be part of our interconnection story.**



DE-CIX (German Commercial Internet Exchange) is the world's leading Internet Exchange operator and since its inception it has had a decisive influence on shaping the guiding principles of the present and future Internet in various leading global bodies. At our locations in Europe, Africa, North America, the Middle East, and Asia, we work at the heart of the Internet. For almost 30 years, our interconnection services have contributed to the creation of new digital ecosystems worldwide and have prepared people, businesses, and organizations for the coming decades of digital evolution. The DE-CIX Internet Exchange in Frankfurt (Germany) is one of the largest in the world. For more information, please visit [www.de-cix.net](http://www.de-cix.net).

We are now looking for a committed person for **Spain**

## **Technical Pre-Sales Consultant (Cloud & Value Engineering) (m/w/d)**

### **Our Offer**

You'll be the link between customer vision and technical reality, helping enterprises and partners unlock the full potential of cloud and interconnection solutions

- Be a trusted advisor – guide customers and partners on multi-cloud connectivity, secure cloud access, and network optimization through meetings, workshops, and product demos
- Design smart solutions – translate business needs into tailored architectures, presentations, and technical proposals that deliver measurable value (ROI/TCO)
- Collaborate cross-functionally – work closely with Product, Engineering, and Service Teams to ensure seamless delivery and happy customers at the most influential enterprises, ISPs, and partners in the market
- Work with cutting-edge cloud connectivity and interconnection technologies (AWS, Azure, Google Cloud, Oracle, ExpressRoute, Direct Connect, SD-WAN, SASE, etc.)

What also awaits you:

- Appreciative corporate culture and in cooperation with an international team of trustful like-minded network specialists
- Great working conditions
- Exciting and diverse challenges in an innovative and international environment
- Crisis-resistant permanent contract with the world's market leader in its sector
- Flexible working conditions
- Extremely friendly and supportive colleagues

### **This is important to us**

- 5+ years' experience in technical pre-sales, cloud connectivity, enterprise networking or interconnection

- Strong ability to explain complex technical concepts to both engineers and business decision-makers
- A team player with excellent communication skills and a customer-first mindset
- Business fluency in Spanish & English (German is a plus)

Apply now

## Contact

If you are able to organize yourself and your work independently, but are also a team player, we look forward to receiving your complete application including salary expectations.

For any further questions please contact [Selin Güldner](#) or [Nathalie Langley](#).

DE-CIX takes the protection of your personal data very seriously and strictly adheres to the rules of data protection laws. For more information, please see our [data protection declaration](#).

