



**Be part of our interconnection story.**



DE-CIX provides premium network interconnection services for Internet Service Providers, Telecommunication companies, Cloud Computing Companies and other operators in Europe, the Middle East, North America, and Asia. Founded in 1995, DE-CIX has become the world's leading Internet Exchange operator. More than 3000 networks worldwide trust our 25 years' experience and service quality. For more information, please visit [www.de-cix.net](http://www.de-cix.net)

For our location in **Jakarta/Indonesia** we are looking for a motivated

## **Sales Manager**

### **Our Offer:**

Your goal will be to build & foster strong and long-term relationships with customers and help grow our Internet Exchange and Interconnection business

- Identify new market opportunities and develop strategies to acquire new customer
- Perform the sales cycle from prospect to completion within the Quota Carrying Sales
- Partner with clients to understand business needs and priorities to deliver valuable solutions
  - a permanent contract with the world's market leader in its sector, working with cutting-edge technologies with flexible working conditions
  - extremely friendly and supportive colleagues
- What also awaits you:
  - an appreciative corporate culture and trustful teamwork with like-minded specialists
  - great working conditions (personnel development measures, hybrid working model and lots more)
  - exciting and diverse challenges in an innovative and international environment

### **What's important to us:**

- Must have 3 years' sales experience (preferably Quota Carrying Sales) in the Telco / ISP Industry
- Preferably in combination with a successfully completed degree in Business Economics
- Ability to deliver excellent customers experience
- Must be ambitious and result oriented with strong communications skills
- A reliable, structured, and independent way of working with minimum supervision
- Good coordination skill and good communication skills in Bahasa & English

So if you are looking for new challenges in the dynamic Internet Industry and know how to combine teamwork with a high degree of self-motivation and independence, we look forward to receiving your complete application, including salary expectations at [recruiting-id@lists.de-cix.net](mailto:recruiting-id@lists.de-cix.net).

DE-CIX takes the protection of your personal data very seriously and strictly complies with the regulations of the data protection statutes. For further details, please refer to our [privacy policy](#).

