



Be part of our interconnection story.



DE-CIX is the world's leading operator of Internet, AI and Cloud Exchanges (IXs). At our 60 locations across Europe, Africa, North and South America, the Middle East, and Asia, we work at the heart of the Internet.

In Mexico, DE-CIX operates IXs in Mexico City and Querétaro, connecting customers with local, regional, and international networks within the world's largest interconnection ecosystem.

Since 1995, our services have helped create digital ecosystems worldwide and enable the seamless, fast, and secure exchange of data between people, businesses, and organizations. More than 250 colleagues from over 35 nations are part of the DE-CIX success story.

For more information, please visit www.de-cix.net.

We are now looking for a committed person for **São Paulo** as:

Sales Engineer / Technical Pre-Sales Consultant

Our Offer

You'll be the link between customer vision and technical reality, helping enterprises and partners unlock the full potential of cloud and interconnection solutions

- Be a trusted technical advisor – guide customers and partners on multi-cloud connectivity, secure cloud access, and network optimization through meetings, workshops, and product demos
- Design smart solutions – translate business needs into tailored architectures, presentations, and technical proposals that deliver measurable value (ROI/TCO)
- Collaborate cross-functionally – work closely with Product, Engineering, and Service Teams to ensure seamless delivery and happy customers at the most influential enterprises, ISPs, and partners in the market
- Work with cutting-edge cloud connectivity and interconnection technologies (AWS, Azure, Google Cloud, Oracle, ExpressRoute, Direct Connect, SD-WAN, SASE, etc.)

What also awaits you:

- A collaborative and supportive company culture with an international team of experienced network and cloud specialists
- Flexible working conditions, a stable, long-term employment opportunity with a global market leader in interconnection
- Diverse technical challenges and exposure to some of the most influential enterprises, carriers, ISPs, and technology partners in the market
- A high degree of responsibility and the opportunity to make a visible impact on our business in Brazil
- Extremely friendly and supportive colleagues

This is important to us

- 5+ years of professional experience in technical pre-sales, cloud connectivity, enterprise networking or interconnection
- Strong ability to explain complex technical concepts to both engineers and business decision-makers
- A team player with excellent communication skills and a customer-first mindset
- Business fluency in Portuguese and English

Apply now

Contact

If you enjoy combining deep technical expertise with customer interaction and want to help shape the future of cloud connectivity and interconnection in Brazil, we'd love to hear from you.

For any further questions please contact [Nathalie Langley](#).

DE-CIX takes the protection of your personal data very seriously and strictly adheres to the rules of data protection laws. For more information, please see our [data protection declaration](#).

